# SCHEDULE 14A INFORMATION PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

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KANSAS CITY POWER & LIGHT COMPANY (NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

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This material is being filed pursuant to Rule 14a-6 and may be used by representatives of KCPL and UCU in various meetings.

[UtiliCorp Logo] [KCPL Logo]

A GUIDE TO THE MERGER

### FIVE REASONS SHAREHOLDERS SHOULD SUPPORT THE KCPL/UCU MERGER

- - Brings added value to shareholder through enhanced earnings and dividend growth
- - Provides shareholder of KCPL with reduced business risk
- Creates an energy company positioned to compete in the evolving energy markets
- - Will drive greater growth and create more value than could be achieved as separate companies
- Blends the best of both worlds conservatively managed, well-capitalized financial position coupled with an aggressive strategy for growth

#### MAJOR DRIVERS

#### [Picture Image]

#### ENERGY INDUSTRY

- - Technology
- - Customers
- - New Entrants
- - Regulatory and Legislative Reform

#### THE PERFECT MERGER OF EQUALS

### [Triangle]

- - Achievable
- -- Strategic
- - Credible

#### TERMS OF MERGER

- - Merger of equals
- - The transaction has been unanimously approved by both boards
- - KCPL shareholders receive one share of Newco for each KCPL share owned
- UtiliCorp shareholders receive 1.096 shares of Newco for each UtiliCorp share owned
- - Regulatory and shareholder approval

#### STRATEGIC MERGER

- - Blends the best of two worlds:
  - a conservatively managed, well-capitalized financial position coupled with an aggressive strategy for growth
- - Newco will have marketing and entrepreneurial skills that are rare in the industry

#### COMPLEMENTARY STRENGTHS

### [Triangle]

- - Growth-oriented
- - Operating and financial strength
- -- National/international
- . . . delivers benefits to all key stakeholders

#### CHANGE IN BUSINESS RISK FOR KCPL

Type of Business Risk Change

Asset Concentration (Nuclear) Nuclear Asset Concentration Reduced

- 45% net plant to 26% net plant

- 119% of equity to 58% of equity

Energy Product Concentration Adds gas product to electric product

Adds gas distribution to total electric distribution

- 0% gas revenue to 25% of total  $\,$ 

revenue

Service Territory/Geographic/ Customer Concentration

Adds six states, British Columbia, New Zealand and Australia to Regulated

Service Territories

Adds 2 million customers to

existing 430,000

Indirectly reaches over 22 million customers considering non-regulated operations

Climate diversity

Diversifies Regulatory risk by adding seven (7) regulatory jurisdictions Regulatory Concentration

SYNERGIES  $\,$  Net cost savings of \$606 million over first 10 years

[Picture Image of various utility activities]

SYNERGIES

## SYNERGIES - Total \$606 million (Net of transaction costs)

#### [Hexagon]

- - EXECUTIVE & ADMINISTRATIVE SUPPORT \$65 million
- - GENERATE ENERGY \$315 million
- - DISTRIBUTE AND TRANSPORT ENERGY \$32 million
- - INFORMATION TECHNOLOGY \$113 million
- - PURCHASING/MATERIALS & FACILITIES \$51 million
- - FLEET & FACILITIES \$30 million

#### Overview

- KCPL/UCU combination is a forward-looking transaction to position for competition
- Creation of formidable competitor in the evolving energy services industry
- Merger provides opportunities for significant earnings in two areas:
  - Managing the core regulated utility business
  - Growth from national and international non-regulated activities

Managing the core regulated utility business

- - \$606 million net in pretax synergies over 10 years
- - Additional opportunities for efficiencies
  - Best practices and continued reengineering
  - Apply CellNet technology to UCU service territory
  - Lever future investments in technology over a wider customer base
    - Distribution Automation
    - SCADA
    - Energy Management Systems

Domestic and international independent power projects

- - International operations to contribute \$20 to \$25 million of pretax incremental earnings by 1997
- - Geographically diverse
- - Newco's independent power projects among the more extensive of US utilities
- Leverage proven acquisition strategy
- - Export operation expertise
- - Expanded access to capital markets

Energy marketing in an open access Btu environment

- - Expect wholesale marketing and pipeline/processing operations to contribute \$12 million pretax incremental earnings by 1997 Creation of formidable national competitor for power marketing business
- UCU's position as one of the largest and earliest direct marketers in US is being leveraged for entry into wholesale and eventual retail marketing of electric energy
- Strong regional market and dispatch expertise
- Gas hedging and derivatives experience

#### Marketing of new products and services

- - Expect new products and services to contribute \$6-\$12 million pretax incremental earnings by 1997
- - Provide customer and energy information and communication services
- - Manage operational costs and enhance system reliability
- CellNet/Novell technology
- Home warranty programs
- Home security

#### NEW COMPANY TRAITS

- - 10 years experience operating competitive non-regulated businesses
- - Diverse products, territories, asset base and generating mix
- 10 years investment in growth \$3 billion
- - Recognized leader in fuel procurement and generating technology
- - Top 10 in power marketing
- - Top 10 in gas wholesaling
- Top level of employee ownership
- - Chairman and CEO combined experience over 40 years

COMBINED FINANCIALS (Based on year end 1995 - pro forma)

millions	UCU	KCPL	New Company
Revenues	\$2,798.5	\$886.0	\$3,684.5
Operating income	\$225.1	\$244.1	\$469.2
Earnings available	\$77.7	\$118.6	\$196.3
10-year total return (vs. industry average of 2	298% 211%)	373%	
Total assets	\$3,885.9	\$2,882.5	\$6,768.4

#### BENEFITS TO STAKEHOLDERS

#### Shareholders

- - Strong potential for earnings growth
- - Reliable dividend with strong growth outlook
- - Portfolio of non-regulated businesses
- Compound growth as combined company

#### Customers

- - Range of energy products and services
- - Immediate reductions in retail electric rates; shared savings
- - 5-year period of rate stability

#### BENEFITS TO STAKEHOLDERS

#### Employees

- - Part of a stronger, growth-oriented company
- - Expanded career opportunities with multinational reach
- Opportunity to own stock in a competitive, national energy company

#### Communities

- Stronger voice in national policy debates
- - Greater ability to attract new business
- - Enhanced community involvement and support

#### NEWCO DIVIDEND

- - Initial annualized dividend rate of \$1.85
- - Represents 18.6% increase for KCPL shareholders
- - Confirmation of strong growth potential
- - First year payout ratio in low 80 percent range
- -- Platform for continued dividend growth

#### GROWTH IN SHAREHOLDER VALUE

#### [Graph]

	UCU	KCPL
85	\$1,000.00	\$1,000.00
86	\$1,539.43	\$1,335.40
87	\$1,205.20	\$1,289.86
88	\$1,665.40	\$1,752.15
89	\$2,107.26	\$2,100.48
90	\$2,091.46	\$2,296.24
91	\$3,083.56	\$3,298.78
92	\$3,162.00	\$3,377.95
93	\$3,819.58	\$3,625.56
94	\$3,392.51	\$3,953.31
95	\$3,980.76	\$4,732.90

December 31

#### NORTH AMERICA

KCPL/UtiliCorp Operations

[Map of North America showing the areas and locations of KCPL and UtiliCorp businesses]  $\,$ 

POWER PROJECTS

KCPL/UtiliCorp Operations

[Map of United States showing locations of power projects]

#### POWER PROJECTS

[Map of China and Jamaica showing locations of power projects]

#### INTERNATIONAL

[Map of British Columbia, New Zealand, United Kingdom and Australia]  $\label{eq:continuous} % \begin{subarray}{ll} \end{subarray} % \begin{subar$ 

Australiaj						
	British Columbia	81,000				
	New Zealand	279,000				
	United Kingdom	27,000				
	Australia	520,000				

### WHY KCPL TURNED DOWN WESTERN OFFER:

- - Asset concentration in nuclear facilities
- - Premium from KGE acquisition
- - Rate disparity within Western's service territory
- - Merger proposal is based on cost cutting
- - No strategy for the future energy market

#### ANALYSIS OF HOSTILE OFFER

- - Desperate attempt to block strategic merger
- - No successful hostile transaction for utilities
- - Western has incompatible transaction-driven mentality
- -- Western's \$28 offer and dividend range is illusory:
  - Highly conditional nature of offer
  - Unrealistic merger assumptions and synergies
  - Significant rate reduction will negatively impact share value and earnings

#### WESTERN'S CONDITION TO MERGER

- - 90% of KCPL shares tendered
- Satisfy Missouri Business Combination Law requires KCPL board approval
- Western's shareholders must approve dilutive transaction
- - Western can amend the terms or terminate transaction any time prior to closing

### ANALYSIS OF COLLAR KCP&L Value Received Based on Western's Stock Price

#### [Graph]

- -- Price (4/12/96) \$29.125
- - KCP&L shareholders would receive a maximum of 0.985 WR shares
- - Participate in downside if WR stock price falls below \$28.43
- - \$28 Per KCP&L Share Offer Price
- - KCP&L shareholders would receive a minimum of 0.910 WR share
- - Participate in upside only if WR stock price rises above \$30.77

### ANALYSIS OF COLLAR KCP&L Dividends Received Based on Western's Stock Price

#### [Graph]

- Price (4/12/96) \$29.125
- - KCP&L shareholders would receive a maximum of 0.985 WR shares
- - Receive maximum dividends of \$2.03 per KCP&L share
- - KCP&L shareholders would receive a minimum of 0.910 WR share
- - Receive minimum dividends of \$1.87 per KCP&L share

# COMPARISON OF CLAIMED SYNERGIES IN RECENT UTILITY MERGERS Chronologically Ordered by Announcement Date

	Estimated Cost Savings: Aggregate # of Per Year			As a Perce	nbined: Pre-Tax	
	(\$MM)	Years	(\$MM)	Revenues	0&M	Income
KCP&L/Western Resources	\$1,000	10	\$100	4.0%	7.1%	22.6%
UtiliCorp/KCP&L	\$600	10	\$60	1.6%	2.1%	19.1%
IES/Interstate/WPL	\$700	10	\$70	3.5%	5.4%	27.0%
Washington Energy/Puget Sound P&L	\$370	10	\$37	2.3%	3.8%	22.3%
Potomac Electric/ Baltimore G&E	\$1,300	10	\$130	2.7%	4.8%	17.5%
Southwestern P.S./ P.S.Co. of Colorado	\$770	10	\$77	2.7%	3.9%	21.6%
CIPSCO/Union Electric	\$570	10	\$57	1.8%	3.4%	9.0%
Wisconsin Energy/ Northern States Power	\$2,000	10	\$200	4.8%	7.9%	27.3%
Iowa-Illinois G&E/ Midwest Resources	\$400	10	\$40	2.6%	3.9%	18.5%
Sierra Pacific Res./ Wash. Water Power	\$450	10	\$45	3.9%	6.2%	22.1%
PSI Resources/Cinn. G&E	\$1,500	10	\$150	5.7%	9.3%	34.4%
Gulf States/Entergy	\$1,700	10	\$170	3.0%	5.4%	18.4%
Kansas G&E/Kansas P&L	\$140	5	\$28	1.7%	2.6%	18.7%

Source: As disclosed in merger proxies for respective transactions.

Savings Category	Estimated Overstatement (\$MM)	Comments
Procurement Savings	[\$150]	- Overstated due to universe of materials upon which savings are calculated and discount rate applied (e.g., universe includes generation and small volume items).
		- Forecasts not based on any transaction-specific data, but on claimed experience in prior transactions.
		- FERC has criticized similar projections by Western's consultant as "unsubstantiated".
		- Difference between Western's and KCP&L's/UCU's procurement estimates accounts for nearly half of the difference in total cost savings estimates.
Labor		
<ul> <li>Irrelavant and statistical invalid benchmarks</li> </ul>	ly [\$110]	- Irrelavant benchmarks used in labor savings calculations.
- Salary and benefits calculations	[\$27]	<ul> <li>Assumed a 34% benefit rate for KCP&amp;L (KCP&amp;L rate is 26%).</li> <li>Aggressive salary and benefits escalation (KCP&amp;L believes 3.5% is the rate).</li> </ul>
- Implementation of synergie	es [\$43]	<ul><li>Assumes implementation of all synergies on January 1, 1998.</li><li>Analysis is a "best guess" based on prior "best guesses".</li><li>Savings asserted in conjunction with a no layoff policy.</li></ul>
Customer Information Systems an Data Center Operation Costs	nd [\$100]	- Overstated nominal dollar synergy amounts.
Transaction Costs	[\$88]	- Left out of calculation.
Savings Which Could Be Achieved on a Stand-Alone Basis	I	
TOTAL OVERSTATEMENT	[\$518]	

#### Western Resources

- Acquisition of 23.4% in ADT Ltd., a home security business, for approximately \$444 million.
- - Acquisition of the Wing Group, an IPP company founded in 1991, with options to buy into overseas projects.
- Joint venture with EUA Cogenex to provide energy services to business customers.
- - Acquisition of Mobilefone Security and Paging and Communications and Signaling, two Topeka-based security service businesses.
- - Venture with Mobil Natural Gas to develop gasgathering and gas processing plants.
- - Merged its natural gas compressor rental subsidiary with Hanover Compressor.
- Acquisition of a 25% interest in Valence L.L.C., a manufacturer of uninterruptible power supply systems.
- - Sale of Missouri gas properties with proceeds used to retire debt incurred in the acquisition of Kansas Gas & Electric.

#### UtiliCorp United

- Launch of EnergyOne, a national brand name for energy services.
- Acquisition of a 50% interest in United Energy, the first Australian electric distribution company to be privatized.
- Acquisition of a 20% stake in Power New Zealand and Energy Direct, the second and fourth largest electric distribution utilities in New Zealand.
- UtilCo Group IPP subsidiary with equity ownership interests in 16 projects worldwide already, becomes an equity partner in a 60 MW project in Kingston, Jamaica.
  - Broaden gas marketing operations through acquisition of Broad Street Oil & Gas and Tristar Gas Company.
- Purchase of gas distribution and transmission systems in Kansas and a 218-mile intrastate gas pipeline system in Missouri.

#### PROJECTIONS OF COMBINED COMPANY POST MERGER Projections Claimed by Western in its April 22, 1996 Filing with the SEC (\$MM, except per share amounts)

	Pro Forma	Pre Merger	Combined Com	pany Post M	Merger		
	1996	1997	1998	1999	2000		
Operating Revenues	\$2,568	\$2,623	\$2,663	\$2,726	\$2,800		
Operating Expenses	2,107	2,175	2,282	2,241	2,316		
Operating Income	461	449	382	485	483		
Other Income	41	78	66	95	101		
Interest Charges	197	204	217	210	207		
Net Income	305	322	231	369	377		
Preferred Dividends	18	7	1	1	1		
Net Income to Common	\$287	\$315	\$230	\$368	\$376		
EPS(a)	\$2.33	\$2.52	\$1.81	\$2.87	\$2.94		
EPS(b)	\$2.33	\$2.52	\$2.64	\$2.89	\$2.94		
Western's Projected Stand-Alone Earnings Based on Wall Street Consensus Estimates(c)							
	1996	1997	1998(d)	1999(d)	2000(d)		
First Call	\$2.70	\$2.77	\$2.89	\$3.01	\$3.14		
Zacks	\$2.71	\$2.76	\$2.91	\$3.08	\$3.25		

<sup>(</sup>a) Calculated assuming an exchange ratio of .96137 based on April 12, 1996 closing stock prices.

<sup>(</sup>b) EPS excludes transaction costs and costs to achieve synergies.

<sup>(</sup>c) Oppenheimer estimates for Western on a stand-alone basis (include 6.5 million common share offering in September 1996) are \$2.70, \$2.60 and \$2.75 in 1996, 1997 and 1998, respectively.

<sup>(</sup>d) Derived from a long-term growth rate of 3.0% from First Call and a long-term growth rate of 3.7% from Zacks.

COMPARISON OF THE COMPLEMENTARY FEATURES OF THE KCP&L/UCU TRANSACTION VS. THE WESTERN TRANSACTION Customer Centered Technology, Information and Communications

KCP&L Util

- - Largest number of installed wireless (CellNet) smart meters in the US (200,000). Currently reading 90,000 customer premises.
- CellNet technology can handle collection of large amounts of inhome and in-business LAN generated data and transmission of digital information to many dispersed locations.

UtiliCorp

- Joint venture with Novell, largest network software firm, to deploy inhome and in-business energy management LANs.
- Novell position as largest network provider can integrate large volume of data from many locations collected by CellNet technology and can select communications for transmission.

Western Resources

- Planned pilot program for 32,000 drive-by meters.

COMPARISON OF THE COMPLEMENTARY FEATURES OF THE KCP&L/UCU TRANSACTION VS. THE WESTERN TRANSACTION Energy Marketing in an Open Access Btu Environment

KCP&L UtiliCorp

- - No gas marketing operation.
- Extensive bulk power sales experience - one-fourth of owned generation output sold off-system.
- One of ten largest gas marketers in US in operation for ten years.
- Received one of the early FERC electric marketer licenses and ranks as one of the largest electric marketers.

Western Resources

- Modest gas marketing operation established in 1995.
- Has applied for FERC electric marketing license.

COMPARISON OF THE COMPLEMENTARY FEATURES OF THE KCP&L/UCU TRANSACTION VS. THE WESTERN TRANSACTION Geographic Diversification of Independent Power and Utility Operations

KCP&L UtiliCorp Western Resources

- - Concentrated in western urban Missouri.
- - No utility operations outside traditional service territory.
- - 700 MW IPP in development in Missouri.
- - No foreign utility operations.
- - Three small power production facility agreements in China.
- - No foreign energy marketing activities.

- Anchored in suburban and rural western Missouri.
- Nine gas and electric utility divisions in 8 states acquired over the past 10 years.
- Equity investments in 17 IPPs in US and Jamaica.
- Majority ownership and control of distribution utilities in Australia and New Zealand.
- Business plan near completion for assessing IPP investments in eleven foreign countries.
- Gas marketing in UK.

- Concentrated in eastern & central Kansas.
- None.
- None.
- None.
- Purchased Wing Power
   Development no equity in any operating foreign power projects.
- None.

#### THE PERFECT MERGER OF EQUALS

#### [Triangle]

- - Achievable
- - Strategic
- - Credible